

Wilmington Investment Management Debuts

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By Erick Bergquist



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The company said that its Investor Confidence Survey indicated a need for such products. The poll, which surveyed 500 investors with over \$225,000 in household income and an active investment portfolio, found that 65% are worried that a downturn could put a dent in their retirement savings, with 61% saying that they would forego growth for downside protection. That percentage rose to 76% among investors with household incomes over \$500,000.

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“We’re in a different economic environment than just a few years ago. We’re seeing now that the upside on many investments is limited and the yield environment is challenged,” Chief Investment Officer Tony Roth said. “As a result, we know investors need differentiated strategies that are risk-adjusted and fee sensitive in order to meet their specific needs. Our deeper under-

standing of global opportunities means we can offer a wider range of investors solutions and access to institutional-quality separate account managers around the world.”

Wilmington Investment Management has \$97.6 billion in AUM and offers over 20 equity, fixed income, multi-asset and alternative investment products.

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As of June 30, 2019. Assets under management data are calculated in the aggregate, and include assets managed by various Wilmington Trust affiliated entities, including M&T Bank, WTC, WTNA, WTIA, WFMC, and WTIM.

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