

## News Release

MEDIA CONTACT: Bill Benintende  
Public Relations  
302-651-8268  
wbenintende@wilmingtontrust.com

### Wilmington Trust Names Director of Tax-Exempt Fixed Income Management

Wilmington, DE, September 28, 2010 – Wilmington Trust, one of the nation’s leading wealth management companies, announced that it has hired Robert F. Collins, CFA®, as director of tax-exempt fixed income management and senior portfolio manager. Mr. Collins is re-joining Wilmington Trust’s Wealth Advisory Services (WAS) business, where he worked for 17 years in fixed-income management, including several as head of the tax-exempt division of the Fixed Income Group. During his first tenure with the company, which began in 1982, Mr. Collins managed tax-exempt bond portfolios, taxable bond portfolios, and cash management portfolios for Wilmington Trust’s high-net-worth clients. He also worked as a credit analyst and bond trader in his early days at the company and helped expand its services to high-net-worth clients in California, Florida, and New York.

“Rob is one of the original architects of Wilmington Trust’s tax-exempt bond investment policy and management practices, which place a heavy emphasis on credit research,” said Christopher R. Madel, CFA®, director of investment implementation for WAS. “We are pleased to welcome him back to Wilmington Trust as a senior leader in our Fixed Income Group.”

Prior to re-joining Wilmington Trust, Mr. Collins was a senior vice president at Delaware Investments in Philadelphia, where he was a senior portfolio manager of tax-exempt municipal bonds in mutual funds and institutional accounts representing approximately \$4 billion in assets under management. Earlier, he was a senior vice president for PNC Financial Corp. in Philadelphia, where he started and co-managed

the investment group dedicated to managing municipal bond portfolios for high-net-worth individuals. Mr. Collins earned a bachelor's degree from Ursinus College and holds the Chartered Financial Analyst® designation from the CFA Institute.

Wilmington Trust manages more than \$21.5 billion in taxable and tax-exempt fixed income, cash, and cash equivalent assets<sup>1</sup> for high-net-worth and institutional investors. The Fixed Income Group comprises 17 investment professionals with an average experience of 17 years, including 14 years on average, with Wilmington Trust. The company's WAS business offers a comprehensive array of personal trust, wealth planning, fiduciary, asset management, and family office services that help clients grow, preserve, and transfer wealth. It maintains 20 offices in many key high-net-worth markets throughout the United States.

Wilmington Trust Corporation (NYSE: WL) is a financial services holding company that provides Regional Banking services throughout the mid-Atlantic region, Wealth Advisory services to high-net-worth clients in 36 countries, and Corporate Client services to institutional clients in 89 countries. Its wholly owned bank subsidiary, Wilmington Trust Company, which was founded in 1903, is one of the largest personal trust providers in the United States and the leading retail and commercial bank in Delaware. Wilmington Trust Corporation and its affiliates have offices in Arizona, California, Connecticut, Delaware, Florida, Georgia, Maryland, Massachusetts, Michigan, Minnesota, Nevada, New Jersey, New York, Pennsylvania, South Carolina, Vermont, the Cayman Islands, the Channel Islands, London, Dublin, Frankfurt, Luxembourg, and Amsterdam. For more information, visit [www.wilmingtontrust.com](http://www.wilmingtontrust.com).

# # #

CFA® and Chartered Financial Analyst® are trademarks owned by the CFA Institute.

<sup>1</sup> As of June 30, 2010