

## News Release

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### **Wilmington Trust Continues Building Wealth Advisory Services Organization in Atlanta**

Hiring of five more wealth advisors brings recent additions to 13

Atlanta, GA, January 12, 2010 – Wilmington Trust, one of the nation's leading wealth management companies, announced today that it has hired five additional wealth advisors to its growing team in Atlanta. This is the third round of hiring in recent weeks in the company's Atlanta office, which has added 13 wealth professionals since early November, said D. Jack Sawyer Jr., president of the Southeast for Wilmington Trust FSB and head of the company's Wealth Advisory Services (WAS) business in the region. The total number of Wilmington Trust staff members in Atlanta now stands at 45.

"Atlanta is one of the top wealth markets in the United States and we are committed to building the city's premier team of wealth advisors," said Mr. Sawyer. "The Wilmington Trust name is highly regarded not only by clients, but also by wealth professionals, who have a deep respect for Wilmington Trust's place in our industry. It's gratifying to know that so many of them recognize how well-positioned we are to serve high-net-worth clients and institutional investors in Atlanta and throughout the Southeast."

Wilmington Trust's WAS business offers a comprehensive array of personal trust, wealth planning, fiduciary, asset management, and family office services that help clients grow, preserve, and transfer wealth. WAS maintains 21 offices throughout the United States and serves families with whom it can build long-term relationships, including many that have lasted for several generations.

Wilmington Trust's most recent hires in Atlanta are Donald J. Demba, CFA®, vice president and senior investment advisor; Robert W. Fell III, JD, vice president and senior private client advisor; Benjamin S. Harris, CFA, vice president and senior investment advisor; Jeremy W. Lennep, private client associate; and Karen S. Touchstone, CTFA, assistant vice president and senior client services officer.

Mr. Demba comes to Wilmington Trust from Wachovia Wealth Management in Atlanta, where he served as a portfolio manager. With more than 16 years of financial services experience, Mr. Demba has also been a portfolio manager for SunTrust Banks and Bank of America Private Bank. In these roles he helped high-net-worth clients and institutions develop investment portfolios and managed their assets. Mr. Demba holds a bachelor's degree from the University of Georgia and is a member of the CFA Institute and the Atlanta Society of Financial Analysts.

Mr. Fell also comes to Wilmington Trust from Wachovia Wealth Management in Atlanta, where he served as a senior trust advisor. He has also been a portfolio manager and a trust advisor with Bank of America in Atlanta. Earlier in his career, Mr. Fell served as a law clerk. He holds an undergraduate degree from the University of South Alabama and a Juris Doctor (JD) degree from the University of Mississippi.

Mr. Harris joins Wilmington Trust with more than 20 years of financial services experience. Most recently, he was with BlackRock Investment Managers (formerly Merrill Lynch Investment Managers) in Atlanta, where he was a senior portfolio manager. In this role, he managed money for clients of BlackRock Private Investors, a division specializing in separately managed accounts. Prior to his 10 years there, Mr. Harris was a portfolio manager for SunTrust Banks in Atlanta for 11 years. Earlier in his career, he was a civil and structural engineer in Atlanta. Mr. Harris holds a bachelor's degree from the University of Tennessee and an MBA from Georgia State University. He is a member of the Atlanta Society of Financial Analysts and has volunteered for Junior Achievement in Atlanta and Jazz Orchestra Atlanta, where he serves as a member of the Board of Directors. Mr. Harris also served as co-chair of the American Heart Association's annual fundraising campaign in Fulton County and as a fundraiser for Children's Healthcare of Atlanta.

Mr. Lennep joins Wilmington Trust from BNY Mellon Wealth Management in Atlanta, where he was a business development associate. He has also worked for BankTrust in Mobile, Alabama. He is a graduate of the University of South Alabama, where he earned a bachelor's degree in business

administration. Mr. Lennep is involved in AID Atlanta and its efforts to help individuals living with HIV/AIDS in the Atlanta community.

Ms. Touchstone brings 11 years of experience to Wilmington Trust. She joins the company from the Atlanta office of BNY Mellon, where she served as a portfolio officer after transferring in 2004 from an office in Pittsburgh. Ms. Touchstone holds a bachelor's degree from the University of Pittsburgh and is a graduate of the Cannon Trust School. She holds the Certified Trust and Financial Advisor (CTFA) professional designation and is active in several local and national animal welfare organizations.

Wilmington Trust Corporation (NYSE: WL) is a financial services holding company that provides Regional Banking services throughout the mid-Atlantic region, Wealth Advisory Services for high-net-worth clients in 36 countries, and Corporate Client Services for institutional clients in 88 countries. Its wholly owned bank subsidiary, Wilmington Trust Company, which was founded in 1903, is one of the largest personal trust providers in the United States and the leading retail and commercial bank in Delaware. Wilmington Trust Corporation and its affiliates have offices in Arizona, California, Connecticut, Delaware, Florida, Georgia, Maryland, Massachusetts, Michigan, Minnesota, Nevada, New Jersey, New York, Pennsylvania, South Carolina, Vermont, the Cayman Islands, the Channel Islands, London, Dublin, Frankfurt, Luxembourg, and Amsterdam.

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